



## **UNIVERSITY EXAMINATIONS**

### **FIRST YEAR EXAMINATION FOR THE AWARD OF THE DEGREE OF BACHELOR IN AGRIBUSINESS MANAGEMENT AND AGRICULTURAL ECONOMICS**

**SECOND SEMESTER 2024/2025**

**[JANUARY – APRIL, 2025]**

#### **AGBM 102: PRINCIPLES OF MANAGEMENT**

**STREAM: Y1 S2**

**TIME: 2 HOURS**

**DAY: FRIDAY, 3:00 - 5:00 P.M.**

**DATE: 11/04/2025**

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#### **INSTRUCTIONS:**

- 1. Do not write anything on this question paper.***
- 2. Answer question ONE in section A (Compulsory) and any other TWO questions from section B.***

#### **SECTION A – (40 MARKS)-COMPULSORY**

- 1) Highlight the differences between Classical and Neoclassical theory. (10 marks)
- 2) Explain the Ten principles of Management as explained by the Father of Management Henry Fayol (20 marks)
- 3) Explain the major parameters in Maslow's Hierarchy of needs theory (10 marks)

#### **SECTION B – 30 MARKS (ANSWER ANY THREE QUESTIONS)**

- 4) Management is the process of planning, organizing and controlling so as to achieve efficiency and effectiveness in an organization. What is the role of management theory in this process? (10 marks)
- 5) What are the criticisms of Mayo's Human relation Theory? (10 marks)
- 6) One of the functions of management is organizing. Explain five benefits of having a sound Organization chart. (10 marks)
- 7) Highlight the importance of Controlling as a management function in an organization set up with a view of maximizing its output. (10 marks)
- 8) Explain five different types of power in leadership. (10 marks)