

CPSM 001: PRINCIPLES OF PURCHASING

INSTRUCTIONS

- 1. Do not write anything on this Question paper.***
- 2. Answer all the questions in section A and any other three in section B.***

QUESTION ONE

- Explain the role of material management cite relevant examples. (8 marks)
- Discuss the responsibilities of procuring in company. (9 marks)
- Describe the advantages of ERP and its meaning of ERP. (8 marks)

SECTION B: ANSWER ANY THREE QUESTIONS (45MARKS)

QUESTION TWO

- Explain the following terms internal sourcing, E-retailing, E-resourcing, E-procurement and EMRO. (7 marks)
- Describe the other important aspect in purchasing in an enterprise. (8 marks)

QUESTION THREE

- Discuss the reasons for outsourcing. (7 marks)
- Explain the benefits multisourcing in an organisation. (8 marks)

QUESTION FOUR

Explain the purchasing principles in an enterprise citing relevant examples. (15 marks)

QUESTION FIVE

Explain the various duties of following stock control officer, purchasing officer and purchasing assistant. (15 marks)