



KISII UNIVERSITY
UNIVERSITY EXAMINATIONS

DPSM 0226: PROJECT AND CONTRACT MANAGEMENT

INSTRUCTIONS

- 1. Do not write anything on this question paper.***
- 2. Answer Question ONE and any other THREE Questions.***

QUESTION ONE (25 MARKS)

- a) **i)** Differentiate between a project and a business. **(4Marks)**
- ii)** With relevant examples, highlight characteristics of a project. **(6Marks)**
- b) Negotiation is a powerful tool any project manager use in contract management. Explain. **(8Marks)**
- c) Outline factors to consider before hiring staff for a given project. **(4Marks)**
- d) State three reasons why teamwork is important in managing projects. **(3Marks)**

QUESTION TWO (15 MARKS)

- a) Explain the steps involved in tendering process. **(10Marks)**
- b) Highlight five process groups in project management. **(5Marks)**

QUESTION THREE (15 MARKS)

- a) Explain four factors to consider before engaging in any project. **(8Marks)**
- b) State and explain three overall process groups in negotiation. **(7Marks)**

QUESTION FOUR (15 MARKS)

Project management plays a critical role in a supply and purchasing management. Discuss **(15Marks)**

QUESTION FIVE (15 MARKS)

a) State and explain the risk management process in project management. **(10Marks)**

b) Discuss five elements of project scope. **(5Marks)**