

# KISII UNIVERSITY

## UNIVERSITY EXAMINATIONS

MIGORI CAMPUS

FIRST YEAR EXAMINATIONS FOR THE AWARD OF

THE DIPLOMA OF PURCHASING AND SUPPLIES MANAGEMENT

SECOND SEM, 2022/2023

### DPSM 0208 INTERNATIONAL PROCUREMENT

**STREAM:**

**TIME:2 HOURS**

**DAY:**

**DATE:**

### INSTRUCTIONS

**Do not write anything in this question paper**

**Answer question ONE (compulsory) and any other TWO questions**

### **QUESTION ONE**

- a) Define the term sourcing and explain the various types (10marks)
- b) State and explain the major seven steps of sourcing(7MARKS)
- c) What are the merits and challenges faced by industries while sourcing internationally (8 Marks)

### **QUESTION TWO**

- (a). Explain the meaning of customer documentation and its benefits ( 9 MARKS)
- (b) differentiate between sourcing and procurement (6MKS)

### **QUESTION THREE**

- (a) Define the term bill of exchange and its key features (11MARKS)
- ((b) Highlight 4different types of Bill of Exchange (4MKS)

#### **QUESTION FOUR**

Write short notes on the following shipping documentaries

- (i)Purchase Orders (3 MARKS)
- (ii)Commercial invoice (2MARKS)
- (iii)Bill of lading (2 MARKS)
- (iv)Export packing (2MARKS)
- (v) Letter of credit ( 2 MARKS)
- (v)Warehouse receipts (2MKS)
- (vi)Certificate of origin (2MKS)

#### **QUESTION FIVE**

- (a) Define international logistics (2MARKS)
- (b) State the characteristics of international logistics (8MARKS)
- C)State the importance of international logistics (5 MARKS)