



**UNIVERSITY EXAMINATIONS**  
**FIRST YEAR EXAMINATION FOR THE AWARD OF THE**  
**DEGREE OF BACHELOR OF EDUCATION ARTS**  
**SECOND SEMESTER 2022/2023**  
**(JUNE - SEPTEMBER, 2022)**

**BUST 112: PRINCIPLES OF MANAGEMENT**

**STREAM: Y1 S2**

**TIME: 2 HOURS**

**DAY: THURSDAY, 12:00 PM – 2:00 PM**

**DATE: 15/09/2022**

**INSTRUCTIONS:**

- 1. Do not write anything on this question paper.**
- 2. Answer question ONE (compulsory) and any other THREE questions.**

**QUESTION ONE**

- a) Giving practical example define management as a process, an art and as a science. (5marks)
- b) “A manager is a person who works through others to accomplish organizational goals”. Discuss the above statement in relations to functions of management and functional areas of management. (15 marks)
- c) Management styles focuses mainly on the structure, culture, size and people. Elaborate. (5 marks)

**QUESTION TWO**

Effective managers view their subordinates as human assets and strive to create a work environment in which subordinates will forth their best effort to reach the firms goals. Discuss the above statement emphasizing on the echelons of management and engulfing on the skills a manager ought to possess. (15 marks)

**QUESTION THREE**

- a) Elucidate the importance of management theories to organizational practitioners. (5 marks)
- b) Max Weber embellished the scientific management theory with bureaucratic theory. Discuss the above statement focusing on the main principles of bureaucracy. (10 marks)

**QUESTION FOUR**

Giving practical examples compare and contrast the relation theories and the principles of management theory. (15 marks)

**QUESTION FIVE**

- a) Define motivation as a management function. (5 marks)
- b) Giving practical examples critically examine the motivation theories in a dynamic environment. (10 marks)

**QUESTION SIX**

- a) Differentiate between a resource and capability. (5 marks)
- b) For a business entity to sustain a competitive advantage it needs resources. Discuss the above statement in review of Resource based view theory and stakeholder theories of management. (10 marks)